

Credit Suisse Media & Communications Convergence Conference

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5 strategic imperatives

Our goal

"To be recognized by customers as Canada's leading communications company"

Strategic imperatives

- 1 2 3 4 5
- Achieve a competitive cost structure

Invest in broadband network and services

- Accelerate wireless
- Leverage wireline momentum

Improve customer service





What's changed at Bell since July 2008

Focus on cost...

- New organizational structure
- Removed 3 layers of management
- Reduced wireline workforce by ~3,500
- Renegotiated IT contracts
- Campus consolidation
- New capital governance process
- Exited non-core businesses

... balanced with investments in strategic imperatives

- Changed culture to pay for performance
- New HSPA wireless network build
- Launched new satellite for HD capacity
- Accelerated Fibre-to-the-node (FTTN)
- Expanding fibre to the building for MDUs
- Rolled out new service initiatives
 - Same Day/Next Day
 - Express Install
 - Full Install
- Launched new brand received best new brand award in Québec market
- ✓ Announced *The Source* acquisition
- Announced expanded Bell TV distribution
- ✓ Announced Virgin acquisition



Wireless EBITDA growth in current environment

Wireless EBITDA growth

- Three consecutive quarters of leading EBITDA growth versus peers
- Reflects lower retention spend and disciplined handset pricing



Next generation wireless network



Launching HSPA network by early 2010

Bel

Slowing telephone line losses



Significant improvement

- Line losses improve for six straight quarters
- Economy softened SMB results
- Bundles contributing to improving trend in residential NAS erosion
- Steady level of winbacks
- Continual service improvements

Residential showing good resiliency to economic downturn



Strong Bell TV growth





Solid revenue and EBITDA growth

- Revenue up 8.7%
- EBITDA up 19.5%
- Industry-leading churn of 1.1%
- Over 1.8M TV subscribers

Maintaining HD leadership

- Most HD channels in Canada
- HD penetration over 25%
- PVR penetration over 25%

IPTV

- Technically stable and compelling platform
- FTTN providing ubiquitous video footprint
- Disciplined approach as we continue to prepare for future launch

Building on 2008 momentum



Best-in-class wireline EBITDA performance

Wireline EBITDA growth

Telco peer performance benchmark: LTM ended Q1'09



Leading our North American peers



Disciplined capital management

Capital intensity

- Rigorous new capital governance single company priorities list
- Q1 Capital Intensity on track at 13.3%



Source: Company guidance and sell-side analyst estimates

Bell/BCE investing over \$2.5 billion in 2009



Accelerated fibre broadband investment





Capital structure model



- Solid investment grade metrics
- Ample access to short- and long-term capital



- Strong, reliable cash flow generation
- Attractive debt maturity profile



- Target dividend payout ratio of 65%-75% of Adjusted EPS*
- Direct excess cash to share buybacks

* Before restructuring and other and net gains (losses) on investments

Dividend growth model underpinned by strong capital structure



Executing on our Priorities

Solid operating results given macroeconomic environment

- Q1 results reflect continued execution on strategic imperatives
 - Abating NAS losses
 - Higher residential household ARPU
 - Wireless margin expansion in tough environment
 - Disciplined cost and capital management
- Financials in-line with 2009 guidance targets

Clear progress on capital structure objectives

- 1. 5% dividend increase > February 11, 2009
- 2. 5% share buyback completed > May 5, 2009
- 3. \$1.4B 3-year credit facility renewed > May 7, 2009
- 4. Repay \$1.5B of 2009 debt maturities from cash on hand > Balance of 2009

Balancing shareholder returns with strong credit profile

